



Delivering Total Quality *and* Excellence in Healthcare



Lead Your Way Solutions (LYWS) and Federal Staffing Resources (FSR) have formed **Somerville JV LLC**, which has been certified as a Service-Disabled Veteran-Owned Small Business (SDVOSB) by the Veterans Administration's Center for Verification and Evaluation (CVE). Collectively, the company's expertise includes Health/Life Sciences, Administrative Services, Technology Support Services, Logistics/Technical Support Services, Program Management Support Services, and Leadership Development & Organizational Alignment.

Together, we bring extensive related and relevant Government contracting experience to deliver superior program management solutions on time and on budget.

● COMBINED STRENGTHS

Our shared commitment is to help every organization fulfill their mission by providing unmatched solutions through industry best practices, talent management, program management and culture compatibility, ensuring a successful, unified team. We bring:

- Over 20 years of results-oriented experience in the federal healthcare industry
- 24/7 in-house program management support
- Wide-ranging digital media recruitment strategies
- A proven and proactive talent management solution platform
- Expertise in enhancing competencies and capabilities of individuals and organizations
- Proficiency in federal credentialing and security protocols
- Compliance with HIPAA and Department of Labor Regulations
- In-depth knowledge of The Joint Commission Standards

● RELEVANT EXPERIENCE

- Prime on large-scale national healthcare contracts for the Veterans Health Administration and the Department of Defense
 - ~ VA Western States Network Consortium (WSNC) Nursing and Ancillary BPA
 - ~ VA Western States Network Consortium (WSNC) Physician BPA
 - ~ Air Force Medical Service Commodity Council-Clinical Acquisition Support Services (CLASS)
 - ~ Defense Health Agency Medical Q-Coded Services (MQS)
 - ~ Navy Northeast Nursing Multiple Award Task Order (MATO Contract)
 - ~ Navy Carolina Multiple Award Task Order (MATO) Contract
 - ~ Navy Western Nursing Multiple Award Task Order (MATO) Contract
 - ~ Navy Seaport-e Subcontractor on Multiple Teams
- Performance in 50 states and U.S. Territories

● INDUSTRY SECTOR SPECIALTIES

- Accounting & Finance
- Administration
- Alternative Health
- Behavioral Health
- Call Centers & Help Desks
- Health & Wellness
- Health Information Technology
- Laboratory Research & Development
- Life Sciences
- Logistics & Technical Services
- Medical Personnel
- Pharmaceutical

● NAICS CODES

561320	621111	621112
621210	621310	621330
621340	621492	621498
621511	621512	621610
621999	622110	622210
622310	623110	623311
541690	541714	541715
541990	561110	561330
561410	561611	



Mike Nally, Managing Member

Lead Your Way Solutions Founder Mike Nally served as Chief Operating Officer of FSR for 6 years and was responsible for the oversight and management of FSR's daily operations, finance and strategic planning. During his time at FSR, the company expanded its federal government business to include several large-scale national healthcare staffing and program management contracts for the Veterans Health Administration and the Department of Defense.



Tracy Balazs, R.N., Member

As a former RN, Tracy Balazs, current President and CEO of FSR, brings over 25 years of clinical experience in trauma and ICU in both federal and commercial facilities. A nationally recognized healthcare business, FSR supports all branches of service, including military treatment facilities and VA Medical Centers nationwide, with large scale IDIQ contracts as well as specialized program management. Ninety percent of FSR's work is in support of the federal government's healthcare programs across the DoD, DHA, VA and other agencies.