

LEAD YOUR WAY SOLUTIONS

REAL ESTATE



Value from concept to completion and beyond

With 30 years of experience in all facets of commercial and residential real estate, we are strategic development consultants who bring both big-picture perspective and pinpoint eye for detail to every real estate project.

A Trusted Partner

In the fast-moving real estate business, experience is everything. Managing the ebb and flow of projects, anticipating pinch points and formulating workarounds, taking ideas from construction drawings to move-in-ready builds—we know what it takes to get jobs done—and we do it.

As development managers, we work with owners as their representative to proactively guide and oversee all aspects of a project—including feasibility analysis, design, approvals, permitting, scoping, schedules, budget and construction management. As general contractors, we provide the coordination and oversight to bring projects to life. From assessing project plans to overseeing all required resources—human, mechanical, financial—we ensure every project is completed on time, on budget, and to spec.

We bring both can-do know-how and have-done experience to all facets of our work:

- Design
- Project management
- Construction management
- Property development
- Acquisition planning
- Project feasibility
- Property management
- Financing
- Facilities planning
- Green development
- Public-Private partnerships

Notable Experience

We have performed in a variety of leadership roles, including Project Executive, Project Developer, Managing Member, and Equity Partner in the following:

- Potomac Harbor - Large-scale, mixed-use planned community, Stafford, VA
- Cannery Village - 500 home, mixed-use planned residential community, Milton, DE
- Ocean View Beach Club - 300 home, mixed-use residential resort community, Ocean View, DE
- Bear Trap Dunes - 700 home, mixed-use residential resort community, Ocean View, DE
- Bayside Fenwick Island - 1,800 home, mixed-use residential resort community, Ocean View, DE
- Riverwalk - 84,000 sq. ft. commercial office buildings, Milford, DE
- The Villages of Red Mill Pond - 500 home, residential community, Lewes, DE



Meet Mike Nally

Mike is a real estate development and construction entrepreneur with over 30 years' experience

in creating investment value. He brings high-level strategic perspective and deep expertise in all facets of mixed-use and residential master-planned resort communities. As a business innovator, he creates a winning formula for accelerated results, market-savvy business strategies and effective leadership.

Mike has supervised the development and operations of a broad portfolio of commercial properties. He has acquired, developed, and managed master planned and mixed-use communities, traditional neighborhoods and commercial ventures valued at over \$2 billion, including supervising company strategy, project feasibility, project design, land acquisitions, project financing, project approvals and permits, land development, construction, community management, marketing, sales, and asset disposition. His partnership venture, Nally Fisher Design-Build, provides project owners a cost-effective turnkey solution to bring their vision to life.



Design with Nally Fisher

Principals Keith Fisher and Mike Nally bring decades of experience in designing and managing a range of public and private projects for both commercial businesses and government.

Our collaborative approach combines design vision with execution know-how to create purpose-built spaces that work—architecturally, aesthetically and functionally. From our commitment to delivering insight as a Service-Disabled, Veteran-Owned Small Business (SDVOSB). From our knowledge of where and how to apply best practices. And from our energy as entrepreneurs to be active and proactive partners, with the foresight to see around corners to prevent problems and mitigate risks.

Our broad base of expertise lets us add value beyond the numbers—value that comes from our creativity and ability to innovate as projects unfold.

NAICS Codes

541611 Administrative & General Management Consulting
561210 Facility Support Services
237210 Land Subdivision
236115 New Single-Family Housing Construction
236116 New Multifamily Housing Construction

236118 Residential Remodelers
236210 Industrial Building Construction
236220 Commercial and Institutional Building Construction
561110 Office Administrative Services
561320 Temporary Help Services

Where can we add value to your next project? Contact us

LeadYourWaySolutions.com | Info@lywsusa.com | 302.581.9243

