



Delivering Total Quality *and* Excellence in Healthcare



Lead Your Way Solutions (LYWS) and Federal Staffing Resources (FSR) have formed **Somerville JV LLC**, which has been certified as a Service-Disabled Veteran-Owned Small Business (SDVOSB) by the Veterans Administration's Center for Verification and Evaluation (CVE). Collectively, the company's expertise includes Health/Life Sciences, Administrative Services, Technology Support Services, Logistics/Technical Support Services, Program Management Support Services, and Leadership Development & Organizational Alignment.

Together, we bring extensive related and relevant Government contracting experience to deliver superior program management solutions on time and on budget.

● COMBINED STRENGTHS

Our shared commitment is to help every organization fulfill their mission by providing unmatched solutions through industry best practices, talent management, program management and culture compatibility, ensuring a successful, unified team. We bring:

- Over 20 years of results-oriented experience in the federal healthcare industry
- 24/7 in-house program management support
- Wide-ranging digital media recruitment strategies
- A proven and proactive talent management solution platform
- Expertise in enhancing competencies and capabilities of individuals and organizations
- Proficiency in federal credentialing and security protocols
- Compliance with HIPAA and Department of Labor Regulations
- In-depth knowledge of The Joint Commission Standards

● RELEVANT EXPERIENCE

- Prime on large-scale national healthcare contracts for the Veterans Health Administration and the Department of Defense
 - ~ VA Western States Network Consortium (WSNC) Nursing and Ancillary BPA
 - ~ VA Western States Network Consortium (WSNC) Physician BPA
 - ~ Air Force Medical Service Commodity Council-Clinical Acquisition Support Services (CLASS)
 - ~ Defense Health Agency Medical Q-Coded Services (MQS)
 - ~ Navy Northeast Nursing Multiple Award Task Order (MATO Contract)
 - ~ Navy Carolina Multiple Award Task Order (MATO) Contract
 - ~ Navy Western Nursing Multiple Award Task Order (MATO) Contract
 - ~ Navy Seaport-e Subcontractor on Multiple Teams
- Performance in 50 states and U.S. Territories

● INDUSTRY SECTOR SPECIALTIES

- Accounting & Finance
- Administration
- Alternative Health
- Behavioral Health
- Call Centers & Help Desks
- Health & Wellness
- Health Information Technology
- Laboratory Research & Development
- Life Sciences
- Logistics & Technical Services
- Medical Personnel
- Pharmaceutical

● NAICS CODES

561320	621111	621112
621210	621310	621330
621340	621492	621498
621511	621512	621610
621999	622110	622210
622310	623110	623311
541690	541714	541715
541990	561110	561330
561410	561611	



Mike Nally, Managing Partner

Mike has been working with business leaders and organizations since forming Lead Your Way Solutions in 2003. As a former Army Ranger, Mike blends his military experiences, his entrepreneurial insights and his advanced education with an unwavering commitment to improve business performance to generate sustainable results. He works with a variety of clients in many industries, including healthcare, and brings a wealth of expertise in operations, finance and strategic planning of large-scale Federal and DOD contracts nationwide.



Tracy Balazs, R.N., Principal

Tracy brings over 25 years of clinical experience in trauma and ICU, to include Walter Reed Army Medical Center, and 15 years in leading her own company, FSR, a nationally-recognized healthcare business. FSR supports all branches of service with large scale IDIQ contracts as well as specialized program management in the federal sector. Combining her core values of integrity and mission driven purpose with clinical experience and business acumen, Tracy is committed to ensuring our military, veterans and family members receive the quality and compassionate care they so rightly deserve.